



Institute innovation council
Ministry of Education (MoE) IIC ID: IC202115842



S. No.	Name of the Event	Resource
1	Intellectual property rights for startups	Dr. Prabha Singh
2	Workshop on entrepreneurship skills, attitude and behaviour development	Mr.Nitin Patil
3	Parishodhana: An industry defined problem contest	Mr.Sankalp Gharat and Mr.Shripad Marathe
4	Exploring funding opportunities of research and an overview of intellectual property protection	Dr. Alka Mehta
5	National Technology Day	IIC Committee
6	Exposure visit to incubation Centre	Sardar Patel Technology Business Incubator, Andheri
7	Early stage entrepreneurs : opportunities for students	Mr.Fateh Khan
8	Innovation and entrepreneurship outreach program	Glider Lane BMC School, Mumbai Central
9	Converting innovation into startup	Mr. Ajay Rawal
10	Mentoring session – to learn about start-ups and minimum viable products	Mr. Vipul Bane



Shri Vile Parle Kelavani Mandal's
Dr. Bhanuben Nanavati College of Pharmacy

Gate No. 1, Mithibai College Campus, First Floor, V.M. Road, Vile Parle (W), Mumbai- 400 056
 Tel. 022-42332051/42332052, E-mail: office@bncp.ac.in, Web: www.bncp.ac.in



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Ministry of Education (MoE) IIC ID: IC202115842



Shri Vile Parle Kelvani Mandal's
Dr. Bhanuben Nanavati College of Pharmacy
 VILE PARLE WEST, MUMBAI 400056

**SESSION ON "INTELLECTUAL PROPERTY
 RIGHTS FOR STARTUPS "
 SPEAKER: DR. PRABHA SINGH**



**Innovation
 Ambassador, MOE's
 Govt of India,
 Innovation Cell &
 Faculty, SVKM's Dr.
 Bhanuben Nanavati
 College of Pharmacy,
 Mumbai.**

10 August, 2022

2:00pm - 3:00 pm

[IIC BNCIP](#)

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**President IIC
 Dr. Arati Prabhu**

**Principal
 Dr. Munira Momin**

**Student Heads IIC BNCIP
 Manasvi Asher, Saurabh Gurav**

**IIC Convener
 Dr. Sandip Zine**



Dr. Munira Momin
 Principal

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Theme- Start-up

Session name- Intellectual Property Rights for Startups

Date- 10th August 2022

Time- 2 pm onwards

Mandatory / Elective- Elective

No. Of Participants- 77

Mode of activity- offline

Speaker details:

Name: Dr. Prabha Singh

Email Id: prabha.singh@bncp.ac.in

Contact number: 9820245653

The session was initiated with the inauguration remarks of Mr. Yasin Khan (General member of IIC) and Ms. Heta Patel (General member of IIC). The speaker for the session was Dr. Prabha Singh (Innovation Ambassador, MOE's Govt of India, Innovation Cell and Faculty, SVKM's Dr. Bhanuben Nanavati College of Pharmacy, Mumbai.). The primary goal of the event was to deliver information on use of patents, trademarks, and copyrights in new businesses.

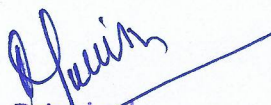
Ms. Heta Patel initiated the session by briefly introducing the speaker, Dr. Prabha Singh, to the audience. The speaker introduced the audience to the session's objective and moved on to the discussion of innovation and invention. She also discussed the difference between an innovation and an invention. Moving on, she explained the exact meaning of the term IPR (intellectual property rights) and its importance. Further, she introduced different types of invention using the example of a printing press. She focused on the idea of innovation which she explained by giving an example of a 12-year-old girl, Ms Shalini Kumar who innovated an adjustable walker to help climb stairs.

Later in the session, she highlighted the importance of different business assets. Then she introduced the audience to the different types of industrial properties and copyrights. She also discussed the development of national intellectual property. Moving on, she discussed the significance and types of trademarks using a variety of interesting examples. She also talked about the difference between copyrights and trademarks.

Dr Prabha Singh also mentioned some of the copyright infringement cases, for example, the University of Oxford vs Rameshwari Photocopy Services case. She then elaborated on trade secrets and geographical indication using the Pepsi and Coca-Cola case study and the basmati rice case study respectively. Patents and their advantages were also briefly discussed in the session.

Page 2 of 3




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To conclude the session, the audience was invited to offer questions, which the speaker answered thoroughly. Ms Manasvi Asher (BNCPL's IIC Committee Head) presented Dr Prabha Singh with a gesture of appreciation at the end of the session.

Glimpse of the Event



Prepared By: Dr. Sandip Zine
 IIC President

Approved By: Dr. Munira Momin
 Principal



Dr. Munira Momin
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SVKM

Dr. Bhanuben Nanavati College of Pharmacy

Vile Parle, Mumbai

WORKSHOP ON ENTREPRENEURSHIP SKILL, ATTITUDE & BEHAVIOURAL DEVELOPMENT

Mr. Nitin Baburao Patil

- COO, Director - Marketing
- Positive Energy Influencer
- Motivational Speaker
- Author
- Writer

18th JANUARY, 2023
11am to 1pm

Principal
Dr. Munira Momin

IIC President
Dr. Sandip Zine

IIC Convener
Dr. Arundhati Abhyankar

IIC BNCPC Student Heads
Manasvi Asher, Saurabh Gurav

SKILLS



Signature

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Ministry of Education (MoE) IIC ID: IC202115842

Theme: Entrepreneurship and Motivation

Activity name: Workshop on Entrepreneurship Skill, Attitude and Behavioural Development

Date: 18th January, 2023

Time: 11:00pm-1pm

Mandatory/Elective: Elective

Mode of activity: Offline

Speaker Details:

Name- Mr. Nitin Baburao Patil

Contact No.- 9930610710

Email ID- positivenitin1@gmail.com

The workshop on 'Entrepreneurship Skill, Attitude and Behavioral Development' was held on 18th January 2023. Ms Tanmayee Tiverekar and Ms Aditi Yerne (General IIC member) hosted the event. The invited speaker for the workshop was Mr. Nitin Baburao Patil who is a marketing director, Influencer, motivational speaker, author of a book named Surge Ahead and writer. He is the founder of Uttung Bharari Training Academy, which is an NGO and a Chief Operating Officer of Technovision, Marketing in Flagship Biotech International Pvt. Ltd.

The event commenced as the host invited our Principal ma'am Dr. Munira Momin and a guest speaker, which was followed by a small felicitation ceremony. Principal Ma'am blessed the audience with inspiring words followed by Dr. Sandip Zine's (IIC CONVENER) remarkable words. Further, Mr. Nitin guided the students about an MBA as a career option and how a small entrepreneur is hiding within a person. To have a successful career he granted some tips to students like one should have a visualization about one's plan, learning decision-making, developing a conflict-solving mindset, learning new skills, adapting to circumstances and keeping yourself up to date. To learn to do all these things we need to remain healthy for which one should practice meditation, brisk walking, listen to music and spread love without ignoring self-love, accept yourself, and be kind to one another. He gave some success mantras like KAC i.e. Knowledge+ Action+ Consistency = Success, try building LAN which is a local area network and how time plays a significant role in one's life for which one should be flexible enough. At the end, sir showed some examples of successful people and how they reached those positions through their quotes.

Page 2 of 4



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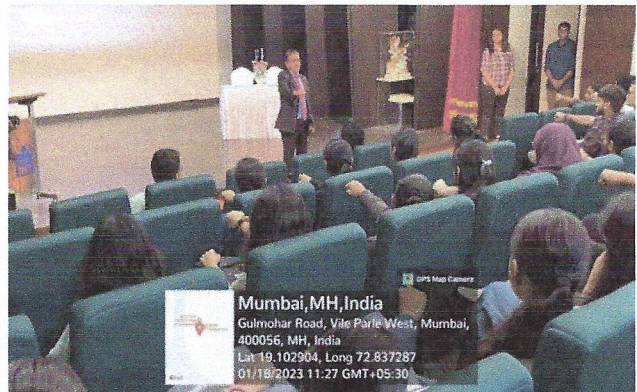
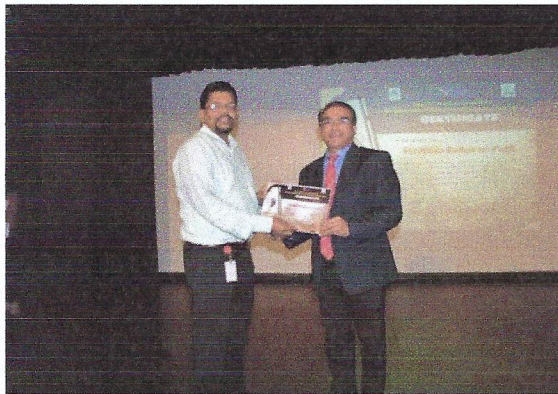
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Before concluding the session, the speaker gave the opportunity to the participants to ask their questions and Mr. Nitin addressed all the questions. Further IIC head Mr. Saurabh Gurav gave a small token of appreciation to our guest speaker and the audience. After which Dr. Sandip Zine handed the token of appreciation to Mr. Nitin and the hosts thanked the speaker to enlighten the listener with deep knowledge.

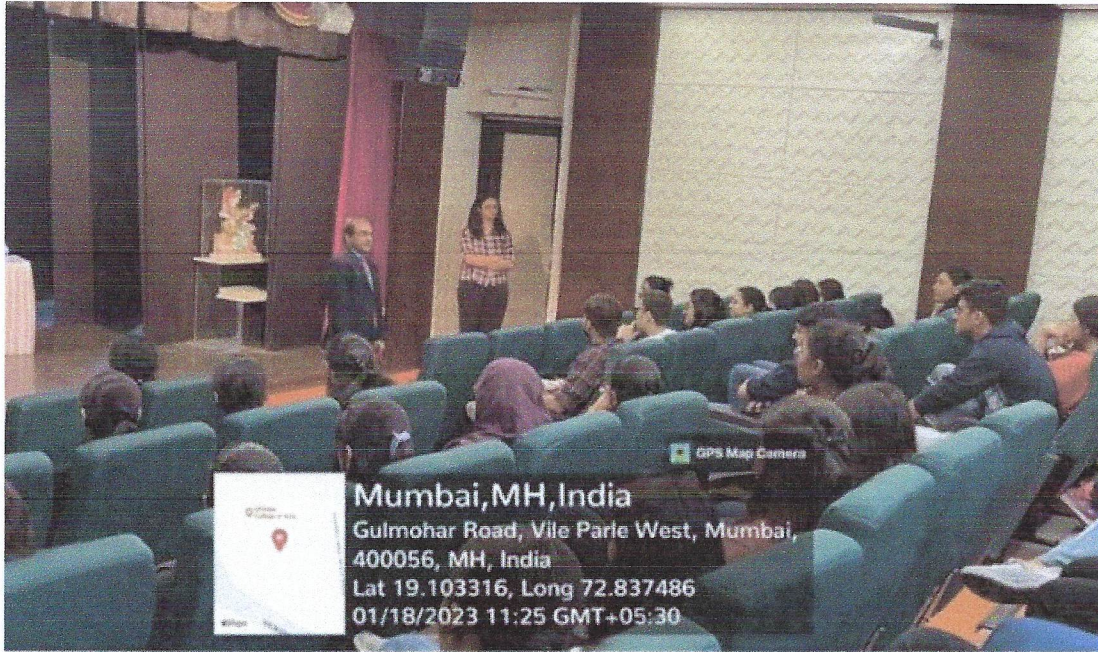
Glimpse of the event:





Prepared By: Dr. Sandip Zine



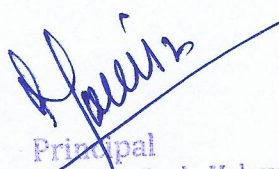
Sandip Zine
 Principal
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Prepared By: Dr. Sandip Zine 
IIC President

Approved By: Dr. Munira Momin 
Principal




Principal
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Dr. Bhanubhen Nanavati College of Pharmacy
 Vile Parle, Mumbai

PARISHODHANA

2 0 2 3

CLICK HERE TO REGISTER:
 OR
SCAN ME

DATE:- 21 Feb 2023
TIME:- 10:30am onwards

Enrollment fees
100/- per tem

@iicbncp @IIC BNCIP @iicbncp @iic_bncp

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Dr. Munira Momin

IIC President
Dr. Sandip Zine

IIC Convener
Dr. Arundhati Abhyankar

IIC BNCIP Student Heads
Manasvi Asher, Saurabh Gurav



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Activity name- "PARISHODHANA 2023"

Date- 21st February, 2023

Mandatory / Elective: Self Driven

Participants: 42

Mode of activity- Offline

GUEST INFORMATION-

Name- Mr. Shripad Marathe, Associate Director- Technical operations, Kunsh Technologies

Contact No.: 8080028428

Name: Mr. Sankalp Gharat, Asst.Professor, SVKM's BNCP

Email.id: sankalp.gharat@bncp.ac.in

Contact No.: 9768077646

The Parishodhna was held on 21st February, 2023 at Dr. Bhanuben Nanavati College of Pharmacy, Vile Parle, Mumbai and was organized by IIC BNCP. The event was a huge success, with a great turnout of participants from various backgrounds.

The competition was designed to challenge the critical thinking skills of the participants and provide them with an opportunity to showcase their creativity and problem-solving abilities. The event featured problems presented by industry leaders and experts, and the competition was judged by industry professionals. The judges for the event were Mr. Shripad Marathe and Mr. Sankalp Gharat. Mr. Shripad Marathe is an associate director of technical operations at Kunsh Technologies and has 17 years of productive experience in the pharmaceutical industry. Mr. Sankalp Gharat is an assistant professor in the Department of Pharmaceutics and was associated with MacLeod's pharmaceuticals R&D centre.



Sankalp Gharat
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The competition was divided into 2 rounds. A total of 42 entries were registered for round one. The entries consisted of both UG and PG students.

Round 1- The teams were given a problem that is faced by the industries and the teams had to submit their presentations mentioning the feasible, practical and economical solutions of the problem for the industry. The teams were then asked to submit their presentation in the Google form. The presentations were then screened by the judges for the round 2. Out of 42 entries, only 13 entries were finalised for the Final round.

Round 2- On 21st February, 2023 the teams reported to the venue for the final round.

The hosts for the day were Mr. Ryan Castelino and Miss Tanmayee Tivarekar. The Judges were welcomed and were felicitated by Principal Ma'am Dr. Munira Momin. Our Principal Ma'am Dr. Munira Momin shared her insights and advice to inspire the participants. Dr. Sandip Zine IIC President was then invited

on the dais to speak a few words. The judges were then invited on the dais to speak few words before commencing the event, they shared their insights and gave precious words of advice to all participants.

The hosts recited the rules of the event to the participants. The rules were-

- Solutions will be evaluated based on the innovation that is brought to the table, its practical feasibility, how cost-effective can it prove to be, its commercial significance and/or the social impact it has.
- Team should comprise a of minimum 2 and not more than 4 people.
- Maximum presentation time allotted per team is 7 minutes. Exceeding the time would lead to negative points.
- Every member of the team has to speak for a minimum of 1 minute.
- Any type of electrical devices and notes are prohibited during the presentation and Question & Answer.
- Participants are required to wear formal attire.



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Every team presented their creative and innovative thinking capabilities along with the depth of their factual research. Few teams introduced prolific solutions for the staining problem of turmeric in hand sanitizer while some teams had very interesting insights on picking and sticking problems

of tablets faced in the industry. The issues related to onychomycosis were freshly approached with various mechanisms and with the replacement of instruments. Pharmaceutical wafers, Pilot plants, continuous fluid bed drying technology metered dose squeeze dispensers and many more innovative ideas were aptly presented.

The problems were challenging and required participants to think outside the box to come up with innovative solutions. The participants were given a specific time limit to solve each problem, and the judges assessed their solutions based on their creativity, feasibility, and overall impact.

The competition was fierce, and the participants showed great enthusiasm and dedication throughout the event. Young minds worked wonders for improvement in the industry. In addition to the competition, the event also featured talks by industry experts, networking opportunities, and interactive activities.

The winners of the competition were announced at the end of the presentations presented by the teams. The winners for Parishodhana 2023 were

1st Position- Bombay College of Pharmacy (Code-UG01)

Participants-

Ms. Aditi Ranade
Mr. Harshal Hatzade
Mr. Krish Mi

2nd Position- Dr. Bhanuben Nanavati college of Pharmacy (Code-PG12)

Participants-

Mr. Mohammed Akif Shaikh
Ms. Nikita Bhanushali
Ms. Shrushti Tanna
Mr. Vikrant Hatwar



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3rd Position- H.K College of Pharmacy (Code-UGPG01)

Participants-

Mr. Shaikh Mohd Fareed Mohd Firoz
Ms. Mahima R Salian
Ms. Poonam Rajendra Yadav
Mr. Shivchandra Pitambar Mukhiya

Dr. Bhanuben Nanavati College of Pharmacy (Code-UG13)

Participants-

Ms. Ketaki Karalkar
Mr. Moin Khan

The certificates and the prizes were given to the winning teams by the Judges and Principal Ma'am. After the result declaration, Principal Ma'am Dr. Munira Momin shared the journey of Parishodhana which started in 2015 and the milestones achieved over the years.

The Objectives of PARISHODHANA-

- 1) To provide a platform for problem-solving enthusiasts to showcase their creativity and problem-solving abilities.
- 2) To challenge the critical thinking skills of the participants and provide them with an opportunity to solve complex problems.
- 3) To encourage innovative thinking and out-of-the-box solutions to industry-defined problems.
- 4) To provide participants with an opportunity to learn from industry leaders and experts.
- 5) To offer networking opportunities for participants to connect with industry professionals and like-minded individuals.
- 6) To promote collaboration and teamwork among participants.
- 7) To provide a fun and engaging learning experience for all participants.

The event ended at 3 pm with a vote of thanks given by IIC's head Manasvi Asher.

The feedback received from the participants was overwhelmingly positive, with many of them expressing their satisfaction with the event organization, problem selection, and the quality of the speakers. Participants also appreciated the opportunity to network with industry professionals and meet like-minded individuals.



Munira Momin

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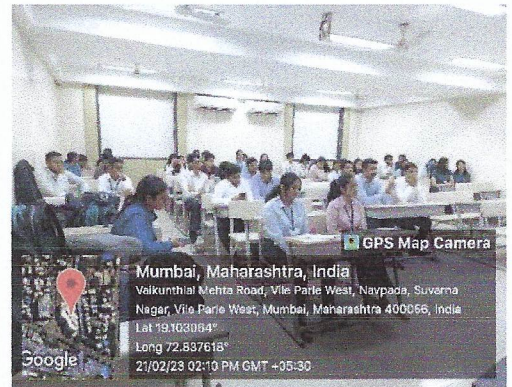
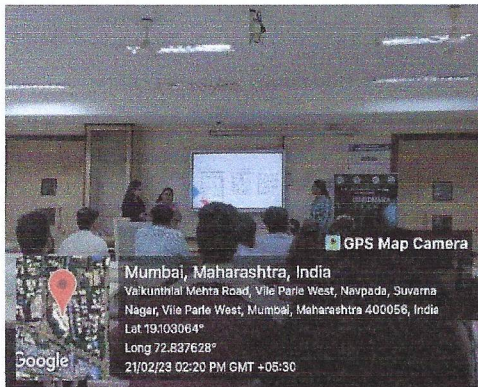
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In conclusion, the Parishodhna 2023 was a great success, and it provided an excellent platform for problem-solving enthusiasts to showcase their skills and network with industry professionals. The event was well-organized, and the participants and judges had a great time. We look forward to organizing more such events in the future.

GLIMPSE OF THE EVENT-

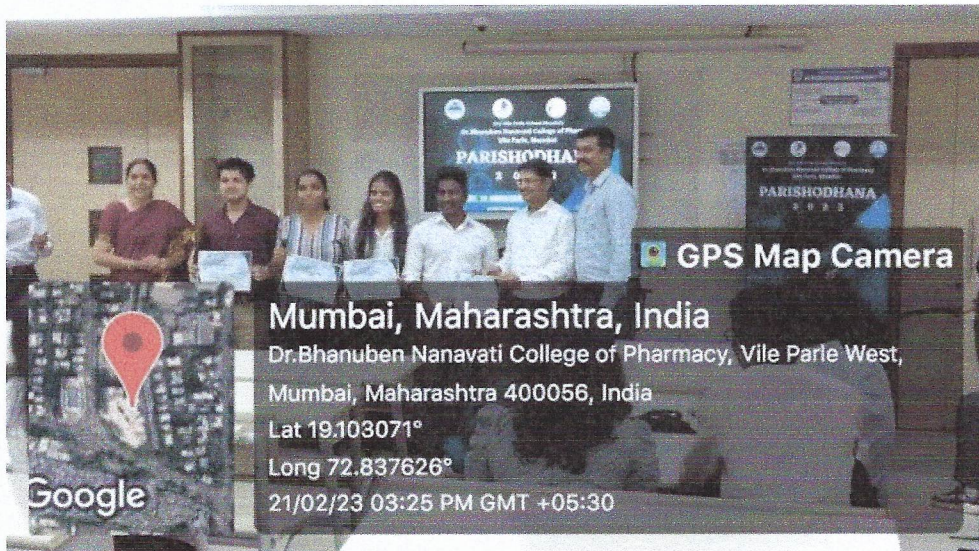
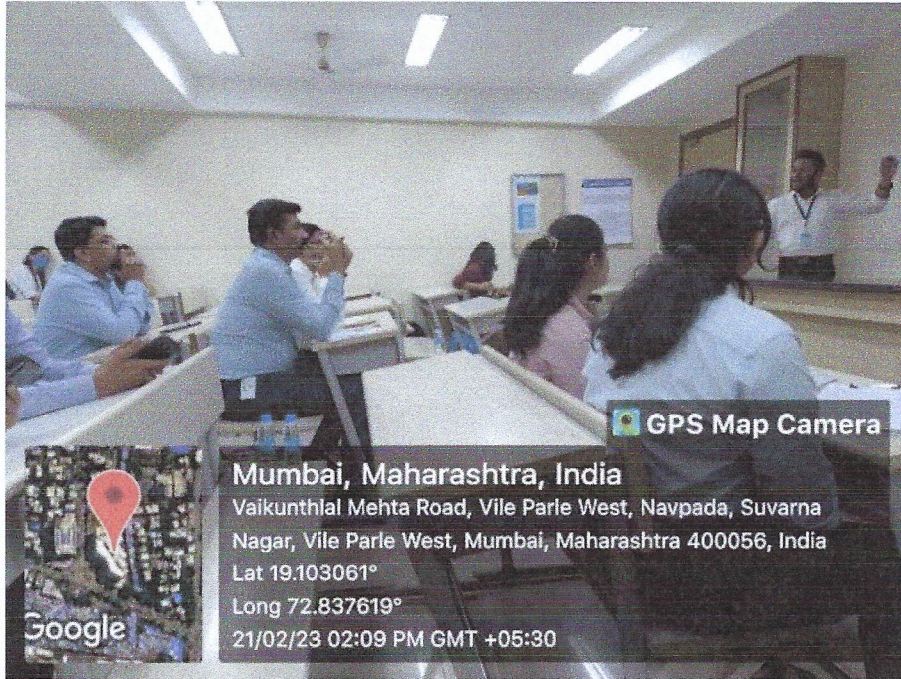


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Prepared By: Dr. Sandip Zine

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Exploring Funding Opportunities of Research & an Overview of Intellectual Property Protection
 A SESSION FOR SVKM'S & NMIMS PHARMA INSTITUTES (MUMBAI, SHIRPUR, DHULE, & HYDERABAD CAMPUSES)

Dr. Alka Mehta
 Associate Professor Shobhaben Pratapbhai Patel
 School Of Pharmacy & Technology Management

9th May, 2023 **10 am onwards**

@iicbncp @IIC BNCIP @iicbncp @iic_bncp

PRINCIPAL Dr.Munira Momin
IIC PRESIDENT Dr.Sandip Zine
IIC CONVENER Dr.Arundhati Abhyankar

Student heads IIC
 Manasvi Asher, Saurabh Gurav



Dr. Munira Momin

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Ministry of Education (MoE) IIC ID: IC202115842

Session name- “Exploring funding Opportunities of a Research and an Overview Of Intellectual Property Rights Protection.

Date- 9th May, 2023

Mandatory / Elective- Elective

Participants- 50

Mode of activity- Offline

Speaker Details:

Name- Dr. Alka Mehta, Associate Professor, SPPSPTM, Mumbai

Contact No- 9820797387

Email ID- alkagm704@gmail.com

The session on Exploring Funding Opportunities Of Research and an Overview Of Intellectual Property Rights was conducted on 9th May 2023. The event was hosted by Ms. Aishwarya Sagar (General Member of IIC) and the invited host for the event was Dr. Alka Mehta who is Associate Professor of Shobhaben Pratapbhai School of Pharmacy and Technology Management. She is working as a Co-Founder, of ipEssentia (A law service Firm). She received a Master's and Doctoral Degree in Pharmacy and pursued a Post Graduate Diploma in Patent Law and Practice.

The session started as the host invited Dr Munira Momin Principal of Dr BNCP to enlighten students with her remarkable words followed by Dr Sandip Zine. Later the host invited the speaker who guided the students about what exactly are Patents and Trademarks and how it is important to patent one's research and protect the acquired rights. Negligence in filing the patent can lead to legal issues. She then explained about Patents and Trademarks briefly. Patents prevent others from making and selling an invention, but trademarks protect the words, phrases, symbols, logos or other devices used to identify the source of goods or services from usage by other competitors. She explained how a researcher gets funds, which are the sites used to acquire funds and how to present your research to acquire funds.

Before concluding the session, the speaker allowed the students to ask their doubts or their questions and she addressed them. Last but not least the session ended with a small token of appreciation to the guest, and the host thanked the speaker for enlightening with knowledge and the students for being a patient and interactive audience.

Page 2 of 5



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INSPIRE | INNOVATE | EXECUTE



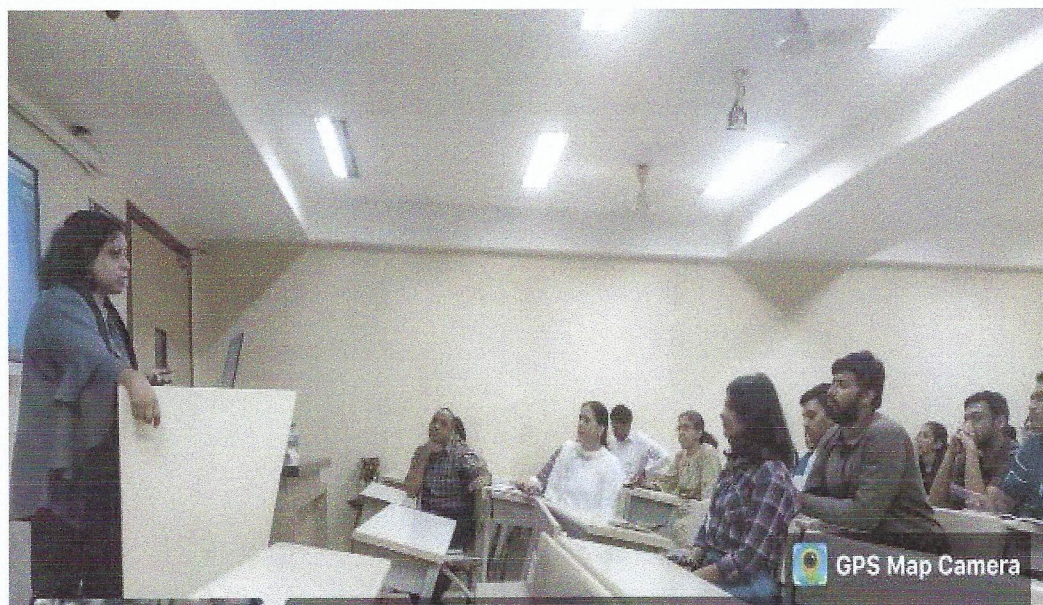
Institute innovation council

Ministry of Education (MoE) IIC ID: IC202115842

The Programme achieved the following Outcomes.

1. Understanding how the patents are filled.
2. Why protecting patent is important.
3. Legal acts related to patent and Trademark.
4. Difference between Patent and trademark
5. What is copyright.
6. How are trade secrets decided?
7. Why funding is needed and how one can get them.
- 8 Institutes, which provide funds.

Glimpse of the Event:



[Signature]
Principal
Shri Vile Parle Kelavani Mandal's
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Prepared By: Dr. Sandip Zine 

Approved By: Dr. Munira Momin 




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SVKM

Institution Innovation Council BNCIP

INSTITUTION'S INNOVATION COUNCIL

Shri Vile Parle Kelvani Mandal's

DR. BHANUBHEN NANAVATI COLLEGE OF PHARMACY

CELEBRATES

National Technology Day

Presentation on the Tap: Significant milestone in the country's history of technological innovations and to celebrate the achievements of our scientists.

DATE - 13TH MAY, 2023

TIME : 11 AM TO 12 PM

@iicbncp @IIC_BNCP f @iicbncp @iic_bncp

Principal
Dr. Munira Momin

IIC President
Dr. Sandip Zine

IIC Convener
Dr. Arundhati Abhyankar

Student Heads IIC BNCP
Manasvi Asher, Saurabh Gurav



Munira
 Principal
 Shri Vile Parle Kelavani Mandal's
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Theme: Celebration Day

Session Name: National Technology Day

Date: 13th May, 2023

Time: 10 am to 4pm

Mode of activity: Offline

Venue: SVKM's Dr. Bhanubhen Nanavati College of Pharmacy

Attendees: 95

Participants: 45

On National Technology Day, the IIC Dr Bhanubhen Nanavati College of Pharmacy organised an event to celebrate the significant milestones in the country's history of technological innovations and the achievements of our scientists. The National Technology Day is celebrated on 11th May to mark the success of nuclear tests conducted by India at Pokhran in 1998. Students were allowed to present presentations on Technological innovations made by the Indian Scientists. Dr. Sandip Zine, the president of IIC addressed the event by sharing information regarding National Technology Day and modern technological apps such as the common app and the Chat GPT. We got entry of 60 entries from Students across the years (F.Y. BPharm, S.Y. BPharm, T.Y. BPharm and Final Year BPharm) Out of the 60 entries; we received 20 entries who presented the following presentations:

- 1) The DNA fingerprinting which came into existence in India in 1988.
- 2) Focus on agriculture research that led to the emergence of the Green Revolution from 1957 to 1967.
- 3) The innovation of the world's lowest-costing supercomputer the PARAM which was created in November 1987
- 4) Discovery of extremely large supercluster of galaxies.
- 5) 18-year-old Rifath Sharook developed the world's smallest satellite.
- 6) 6) Discovery of anti-tuberculosis medicine.
- 7) Accomplishment of lunar exploration, The Chandrayan 1.



A. Zine
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- 8) Discovery of Mangrove fungi that can eat plastic.
- 9) Aryabhata – India's first satellite (1967-1977).
- 10) AGNI- India's strategic missile (1977-87).
- 11) Pokhran-II nuclear test (1997-2007).
- 12) COVID-19 vaccine research (2021).
- 13) Plastic road developed by Rajagopalan Vasudevan (2001).
- 14) Semi cryogenic tests conducted by ISRO.
- 15) AI & Robotics Technology Park (ARTPARK), Bangalore.
- 16) The Birth of Digital Currency.
- 17) The Mangalyaan Mission.
- 18) Introducing Asia-Pacific's largest domestic communication system.
- 19) TIFRAC, India's first digital computer. 20) UPI- Unified Payment Interface.

Nupur Parasia and Ryan Castelino put forth information regarding ISRO's achievements in recent years. They particularly emphasised on the semi-cryogenic engine tests conducted at ISRO Propulsion Complex (IPRC) in Tamil Nadu. The recent test conducted at IPRC represented a significant milestone in the development of semi-cryogenic engines. The primary objective of these tests was to develop and validate semi-cryogenic engines that will power future launch vehicles, furthering India's space exploration and ambitions. The participants gave a piece of detailed information on the benefits and mechanism of the semi-cryogenic engine.

The two other participants, Kavya Jani and Vignesh Shah gave a detailed insight on UPI (Unified Payment Interface) a golden technological innovation made and nurtured by India, a system that powers multiple bank accounts into a single mobile application and is currently the largest real-time payment market in the world. Points such as how to create an account, the benefits of participants using UPI and various UPI payment methods were highlighted.

Page 3 of 5



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The widespread of UPI since its launch in 2016 increased the country's GDP by 0.56% in 2021 due to an increase in real-time payments thus benefiting the country.

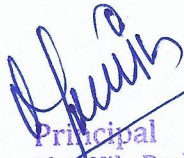
Malhar Majumdar and Ashwini Mendon presented the topic of TIFRAC, India's first digital computer. The Tata Institute of Fundamental Research in Mumbai built TIFRAC. It was developed in 1950 and a cathode ray tube display system was used for this development. The software of TIFRAC was written in a series of commands of 0's and 1's and a manual console served as the input or output control unit of a computer. The speakers gave a brief knowledge regarding the development and working of the computer.

It has the objective of channelling innovations to create a societal impact by executing ambitious mission-made research and development projects in healthcare, agriculture, retail and cyber security aiming to solve problems unique to India.

At the end the vote of thanks was given by Khushi Parekh to Dr. Sandip Zine the event was formally concluded.

Dr. Sandip Zine concluded the event by applauding the members and thanking the audience.




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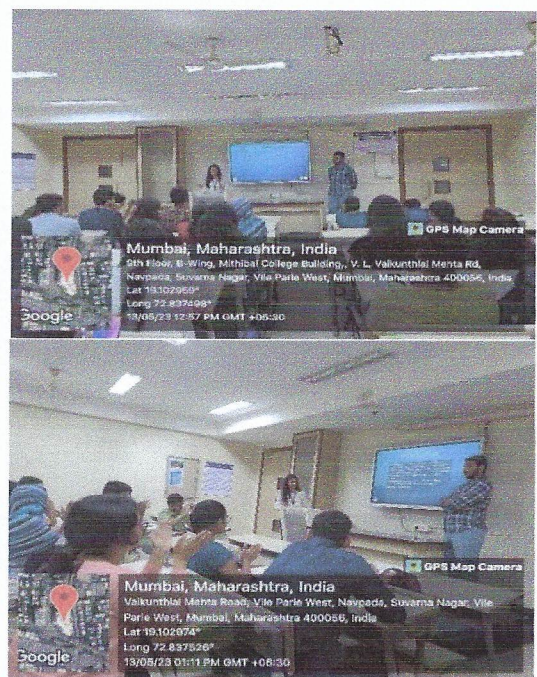


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Glimpses of the Event-



Prepared By: Dr. Sandip Zine
 IIC President

Approved By: Dr. Munira Momin
 Principal

Munira Momin
 Principal



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 VILE PARLE WEST, MUMBAI 400056

EXPOSURE VISIT TO INCUBATION CENTRE

 Venue-1st Floor, Sardar Patel Technology Business Incubator, Next to Indian Bank Bhavan's main entrance, Munshi Nagar, Andheri (West), Mumbai, 400058.

 **18th August 2022**

 **11:00 AM ONWARDS**

For more details
<https://www.sptbi.com/index.php>

 **IIC BNCP**

 **IIC BNCP**
 President IIC
 Dr. Arati Prabhu

 **iicbncp**

Principal
 Dr. Munira Momin

Student Heads IIC BNCP
 Manasvi Asher, Saurabh Gurav

IIC Convener
 Dr. Sandip Zine

Arati Prabhu

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Theme- Start-ups

Session name- Entrepreneurship and innovation as a career opportunity- A visit to the incubation centre.

Date- 18th August 2022

Time- 11:00 am onwards

Mandatory / Elective- Elective

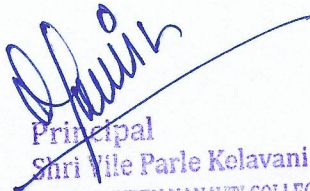
Mode of conduct: Offline

No. Of Participants: 77

The Institute Innovation Council organized a visit to the Sardar Patel Technology Business Incubation Centre on 18 August 2022. Business Incubators are companies that support new start-ups in their initial development stage by providing an array of targeted resources and services. The speaker for the visit was Mr. Bharadwaj Bhat who is cofounder at KRED Corp and Outreach and Programme Manager at SP-TBI. Dr. Sandip Zine accompanied the students of Dr.Bhanuben Nanavati College of Pharmacy to the visit.

The session started with the introduction of the speaker and the attendees. Then the students were asked about their understanding for an incubation centre. After listening to the answers, the speaker gave a brief introduction about what an incubation centre is. Later the session proceeded with giving the attendees information about various subtypes of incubation, which are preincubation, physical incubation, virtual incubation and student-faculty group. All these centres were explained thoroughly. The speaker also mentioned that the incubation centre's major program is designed to help early-stage to mid-stage start-ups looking for a kick-start and connections. SP-TBI as an incubator will reach the start-ups and provide all these facilities remotely through our Virtual Incubation and Virtual Pre-incubation program. Moving on, there was a question-answer session where the Students asked their queries. There was one major question that everyone had, how a person can enrol in such centres. The speaker briefly discussed the process for people who wish to display their ideas to visit their websites and register there. While registering, they should have a slight idea about their start-up and some business terminologies. After the question-answer session, there was a tour of their different laboratories. First, one was the AR-VR lab followed by the 3D printing lab and the IOT lab. These labs help entrepreneurs to make models or carry out experiments related to their ideas.




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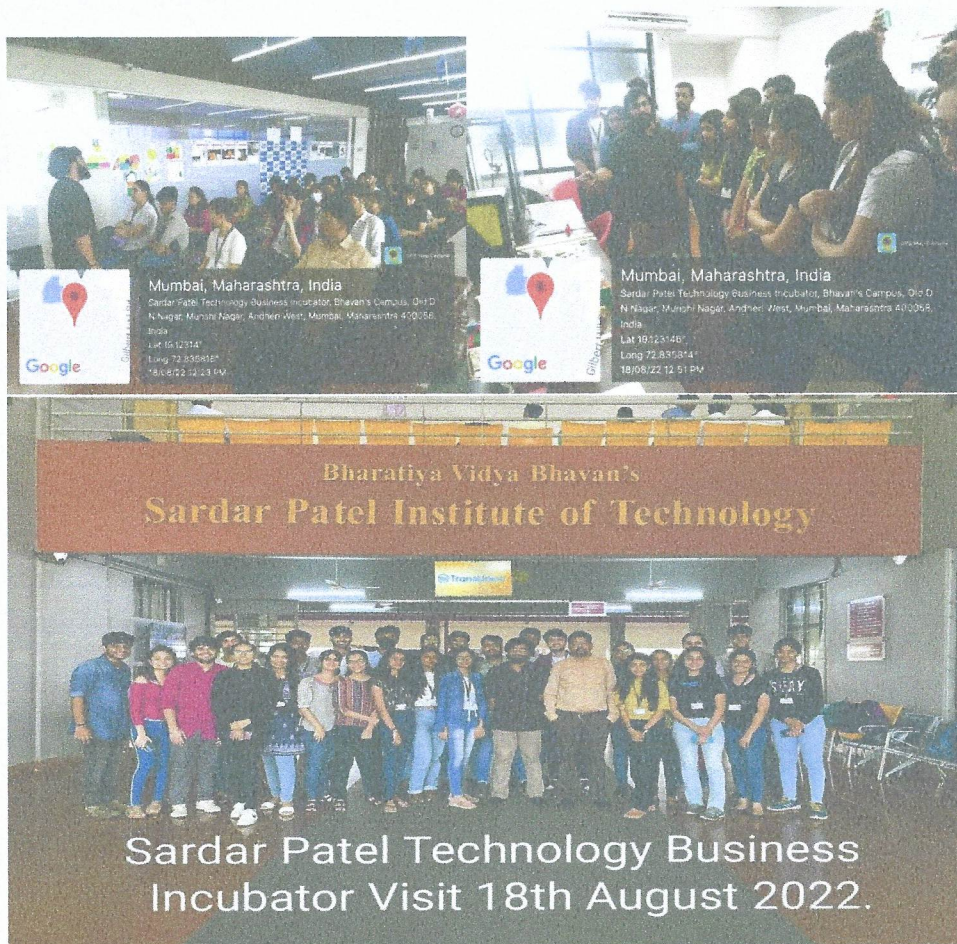
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The visit ended with a small conversation with higher officials who encouraged the students about entrepreneurship and role of incubation centre to conceive any idea.

Glimpse of the event:



Prepared By: Dr. Sandip Zine
 IIC President

Approved By Dr. Munira Momin
 Principal



Munira
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Shri Vile Parle Kelvani Mandal's
Dr. Bhanuben Nanavati College of Pharmacy

EARLY STAGE ENTREPRENEURS
Opportunities for students

SATURDAY
19 AUGUST, 2023

12.00 PM-2.00 PM

ROOM NO. 301

@iicbncp @IIC BNCIP @iicbncp @iic_bncp

Principal
Dr. Munira Momin

IIC President & Convener
Dr. Sandip Zine

Student Heads IIC BNCIP
Anushka Shah, Dhvani Dawoa, Hetvi Shah



Sandip Zine
Principal
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Theme: Entrepreneurship and Startup

Session name- Early-Stage Entrepreneurs-Opportunities for students

Date 19 August 2023

Time- 12pm-1pm

Mandatory / Elective- Mandatory

Mode of Activity- Offline

Venue- Room no. 301 of Dr. Bhanuben Nanavati College Of Pharmacy

Number of Participants- 60

Guest Information-

- 1. Name:** Mr. Fateh Khan, Founder , PHARMAKWIK HEALTHTECH
- 2. Mobile No:** 9702325456
- 3. E-mail Id:** fkfateh409@gmail.com

An informative workshop on 'Early-Stage Entrepreneurs-Opportunities for Students' was conducted on 19th August 2023. The workshop was structured by the IIC Committee i.e., Institute Innovation Council of Dr. Bhanuben Nanavati College of Pharmacy. The session was hosted by Ms. Dhvani Dawda, Student Head of the IIC Committee. The main objective of the session was to help students enrich their knowledge towards market research while inventing a startup. The speaker for the event was Mr Fateh Khan, CEO and founder of Pharmakwick Healthtech Pvt Ltd. He is also the founder of Healthykor Pvt Ltd. He is even handling the Athena Drug Delivery Solution Pharmaceutical business in Africa.

The event was started by felicitating our guest for the day Mr. Fateh Khan with a small Token of Appreciation by our Respected Principal Dr. Munira Momin. It was followed by an inaugural speech by the principal in which she appreciated the committee for their constant efforts and for coming up with such exciting and informative sessions for students. The speaker kickstarted the event by stating the history and development of his company which was truly inspiring for the students. He continued by asking 'What is a Startup?' which received no. of innovative answers from the students. He covered the process of initiating the startup which includes launching products, which market is to be targeted, pricing, value propositions, searching for investors, generating revenue, etc. He explained that how scalability and execution of ideas are most important for attracting investors for the startup. He also stated the significance of generating revenue for a successful startup.



Munira Momin
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The speaker highlighted various stages of Product Launch which include the following:-

1. POC (Proof Of Concept): Thinking Of innovative ideas for startups.
2. Prototype Designing: Depicting usage and desirability of the product to the investors
3. MVP (Minimum Viable Product): It refers to launching the product a small scale like 100-200 customers to check the stability of the product.
4. Production: This includes large-scale production in the market.

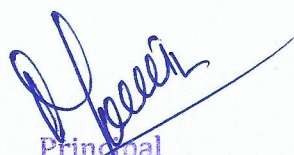
He also shared his views on the importance of 4Ps for marketing the product which includes Product, Price, Place and Promotion. He gave an example of the Smart Stethoscope and its developmental journey.

He concluded the session by highlighting various challenges in the pharmaceutical industry and motivated students to develop captivating and prolific ideas and strategies by considering these obstacles. The session ended with an interactive Question and Answer session followed by a Vote of Thanks.

Programme Outcomes:

1. Demonstrate effective planning abilities including time management, resource management, delegation skills and organizational skills. Develop and implement plans and organize work to meet deadlines.
2. Understand and consider the human reaction to change, motivational issues, leadership and team building when planning changes required for the fulfilment of practice, professional and societal responsibilities. Assume participatory roles as responsible citizens or leadership roles when appropriate to facilitate improvement in health and well-being.
3. Communicate effectively with the pharmacy community and with society, such as being able to comprehend and write effective reports, make effective presentations and documentation, and give and receive clear instructions.




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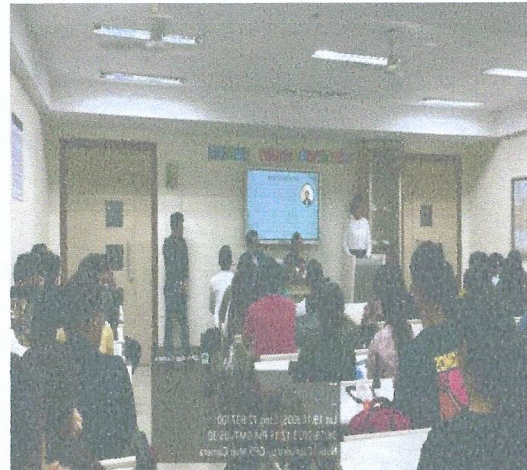
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Glimpse of the Event:



Prepared By: Dr. Sandip Zine
IIC President

Approved By: Dr. Munira Momin
Principal

Munira Momin
Sandip Zine



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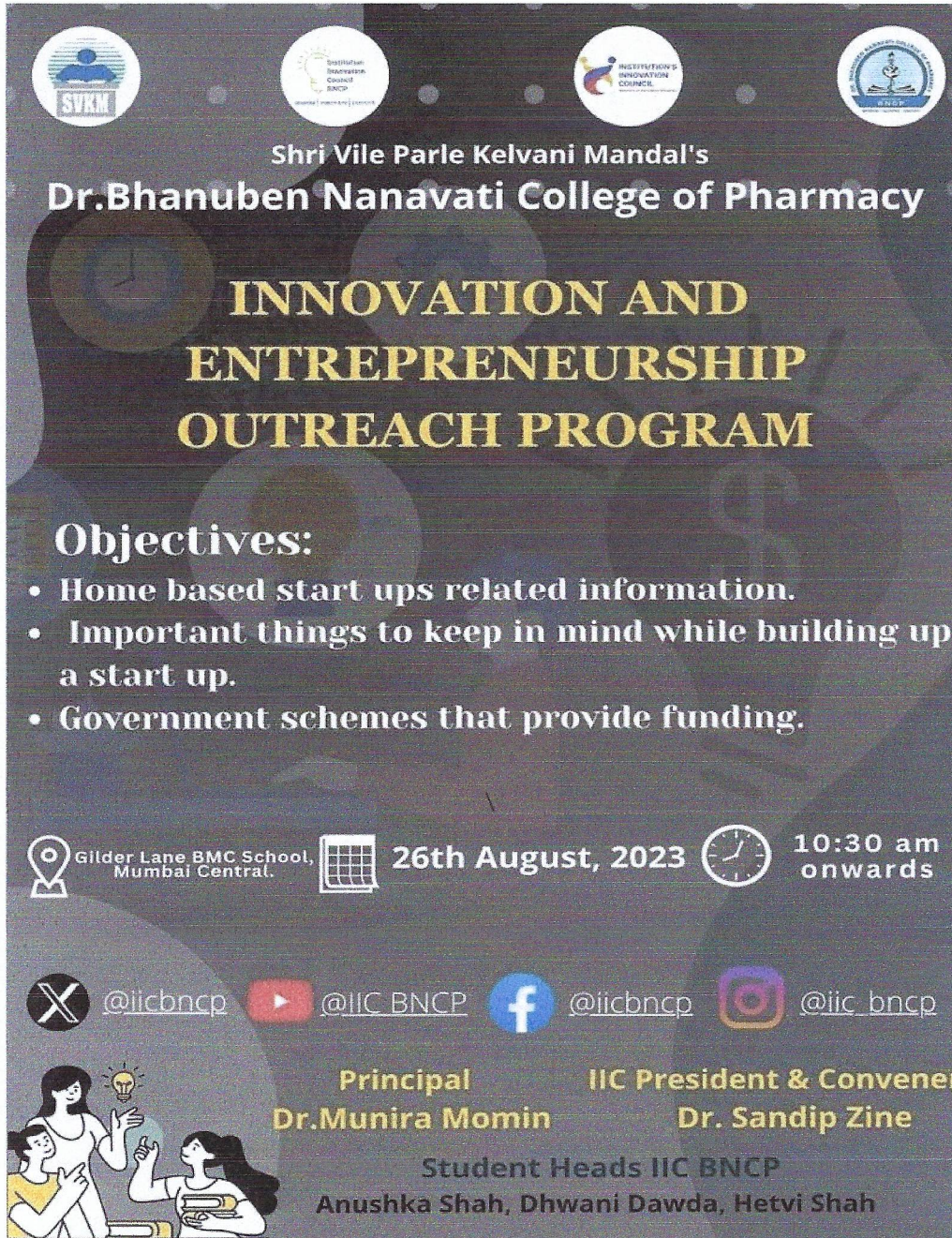
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Shri Vile Parle Kelvani Mandal's
Dr. Bhanubhen Nanavati College of Pharmacy

INNOVATION AND ENTREPRENEURSHIP OUTREACH PROGRAM

Objectives:

- Home based start ups related information.
- Important things to keep in mind while building up a start up.
- Government schemes that provide funding.

Location: Gilder Lane BMC School, Mumbai Central.

Date: 26th August, 2023

Time: 10:30 am onwards

Instagram: @iicbncp

YouTube: @IIC BNCP

Facebook: @iicbncp

Instagram: @iic_bncp

Principal: Dr. Munira Momin

IIC President & Convener: Dr. Sandip Zine

Student Heads IIC BNCP: Anushka Shah, Dhvani Dawda, Hetvi Shah



[Signature]
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Session name- Innovation Entrepreneurship Outreach Program

Date- 26th August, 2023

Time- 10:30 am onwards

Mandatory / Elective- Elective

Mode of activity- offline

No. Of Participants: IIC committee

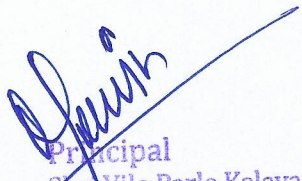
Venue- Glider Lane BMC School, Mumbai Central.

An **Innovation Entrepreneurship Outreach Program** was successfully organized for the students of BMC School located in Mumbai Central by the Institute Innovation Council. The session was held on 26th August, 2023 at 10:30 am in the school premises.

The main objective of this Innovation Entrepreneurship Program was to create awareness among the school students about various factors of entrepreneurship Innovation and Startups. The idea of organising this workshop was to inculcate the fundamentals and key concepts of Entrepreneurship among students

Student Heads of IIC BNCP - Dhvani Dawda and Hetvi Shah inaugurated the session with a warm welcome to the students and gave them a brief introduction of the Institute Innovation Council and its team. Further, they brought the students to notice on what was the importance of the session and how this would help them to incorporate this knowledge further. The session was further taken by fellow IIC Members who presented fragments on understanding the web of startups that would help the students acknowledge and understand its fundamentals. The session involved the following parts that were delivered by the respective speaker who further elaborated as follows




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1) Speaker - Ali Raza Adenwala

Ali commenced the session by briefing about the idea of building one's own start-up business. He further stated the Advantages and disadvantages as follows: Advantages - Agility, team culture, efficiency, versatility; Disadvantages - lack of processes, Stress, Risk of failure, poor market access, lack of resources.

Linking to this he highlighted how it's more important to execute one's idea than develop an idea to avoid the disadvantages. Providing examples of home-based startups like Google and Facebook.

2) Speaker- Ryan Castelino

Ryan discussed that to develop their own Start-up business there is no need to climb mountains but to bring proper use of their creativity and knowledge to earn a source of income by addressing the students on the idealization process and selecting the best idea to build their products which could be as simple as making paintings, tutoring services, Handcrafts, etc.

3) Speaker- Harshita Nikam

Further Harshita put light on important aspects of how to promote one's own business so as to build ideas that have the potential, to sustain and scale up in the future. It included the following points

- Gain customers' trust.
- Promoting and marketing their idea.
- Create a strong online presence.
- Interacting with people for better results.
- Using Social media platforms to grow business, eg: YouTube , Instagram registering business account on search engines such as Google

4) Speaker- Nupur Parasia

Nupur explained to the students how to get various government funding, and loans from banks for initiating start-up business. In addition, how a startup fund can offer the capital required to launch and support the expansion of a new company. On how to generate revenue and funds to invest and grow one's own business. Further government funding process was discussed which included -

- Validate proof of concept
- Prototype development
- Product trial
- Market entry
- Business commercialization Distribution Sales



N. Parasia
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5) Speaker - Vidita Rao

She further discussed the case studies of various startup businesses, common problems faced by entrepreneurs, and entrepreneur's success stories, the speaker showed the social media handles of the startups of young entrepreneurs who are our IIC Student Head Dhvani Dawda and Hetvi Shah she invited them to talk over their experiences problems they faced and things that students could learn from.

She further concluded with a question and answer session.

The IIC Student Heads then further delivered a vote of thanks to the students, teachers and co-coordinators.

Glimpses of the event:



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 Tel:-91 22 2305 4108 • E-mail: hamarafoundation89@gmail.com • Website : www.hamarafoundation.com

No.HF/Health/23/6671 26th August 2023

TO WHOMSOEVER IT MAY CONCERN

The student volunteers of the Institution Innovation Council of SVKM's Dr. Bhanubhen Nanavati College of Pharmacy, Mumbai conducted a camp named "Innovation and Entrepreneurship outreach programme collaboration with Hamara Foundation on 26th August 2023 at Rey Road.

The programme primarily aimed to foster the start-up ecosystem and to guide students regarding entrepreneurship. They discussed home-based startups and important factors to keep in mind when starting them. Furthermore, they provided information on government schemes that provide financial assistance.

The message was brilliantly conveyed to the audience. As a result of the session, the intended purpose was achieved.

Volunteers were very enthusiastic and handled every situation with competence. We are grateful to them for organizing the event and for giving us the opportunity to collaborate with them.

We appreciate the efforts of the students and wish them the best in their future endeavours.

Regards,

Hamara Foundation.

Registered under Bombay Public Trust Act 1950
 Registration Certificate under FCRA 1976
 Certificate Under Section - 80-G- of the - Income Tax Act. 1961.

Prepared By: Dr. Sandip Zine
 IIC President

Approved By: Dr. Munira Momin
 Principal



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Dr. Bhanuben Nanavati College of Pharmacy
 VILE PARLE WEST, MUMBAI-400006

SESSION ON
“CONVERTING INNOVATION
INTO STARTUP”

SPEAKER: MR. AJAY RAWAL

- General Manager (Marketing)
- Raymond Consumer Care
- National award winner for marketing excellence
- Certified and licenced NLP expert
- At Novartis Consumer Health, he launched Calcium Sandoz Woman – a first in India.



8th August, 2022



3:00pm to 5:00pm



[IIC BNCP](#)



[iic_bncp](#)



[iicbncp](#)

Principal

Dr. Munira Momin

President IIC

Dr. Arati Prabhu

IIC Convener

Dr. Sandip Zine

Student Heads IIC BNCP

Manasvi Asher, Saurabh Gaurav

1 of 4



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Ministry of Education (MoE) IIC ID: IC202115842

Theme- Start-up

Session name- Session on Innovation/Prototype Validation -Converting Innovation into start-up

Date: 8th August 2022

Time- 3pm onwards

Mandatory / Elective- Elective

No. Of Participants- 80

Mode of activity- offline

Speaker Details:

Name: Mr. Ajay Rawal, General Manager (Marketing), Raymond Consumer Care

Email id: ajayrawal@gmail.com

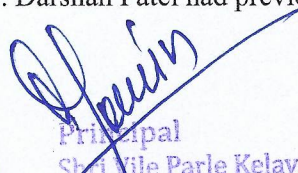
Contact no.: 9820132215

The Institute Innovation Council of Dr.Bhanuben Nanavati College Of Pharmacy conducted a session on Converting Innovation into start-ups. The speaker for session was Mr.Ajay Raval (General Manager of Raymond Consumer Care). Ms.Dhwani Dawada (General Member of IIC) and Mr.Gaurav Mudadu(General Member of IIC) hosted the event. The session focuses on giving broad idea about processes/useful step for converting Innovative ideas into a social startup.

The session begins with welcoming address from the host followed by brief remark of IIC Convener Dr.Sandip Zine. In addition, the attendees received a brief introduction of the speaker before he took over the event. He starts by explaining the fundamentals of becoming an entrepreneur and how to identify and address customer issues. He also outlined the reasons we need to start our own businesses, including the urge to learn more, lack of formal education, and many unemployment issues. He also discussed the significance the four R's: reality, relevance, resonates, and response. In 4 R's, he talked about the insight funnel and what customers do, think, and believe. He continued by using Mr. Darshan Patel (Founder of Vini) as an example to demonstrate how a successful firm may be created. After several failures, the company produced a number of items, like Fogg, Whitetone, Glameup, Jinjola, Sevenx, Nufeel, and Ocreme. The firm also manufactured item with respectable sales, such as whitetone and glameup. Even though Mr. Darshan Patel had previously had 10 items fail

Page 2 of 4




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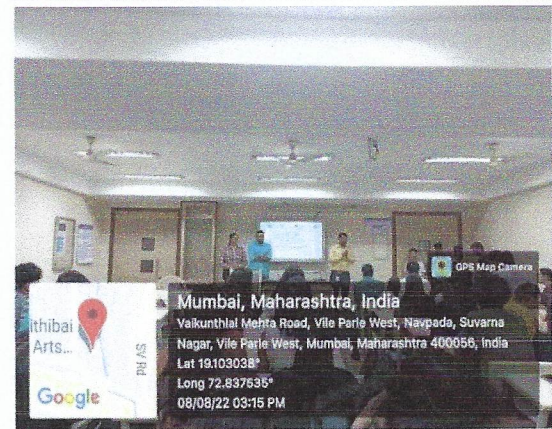
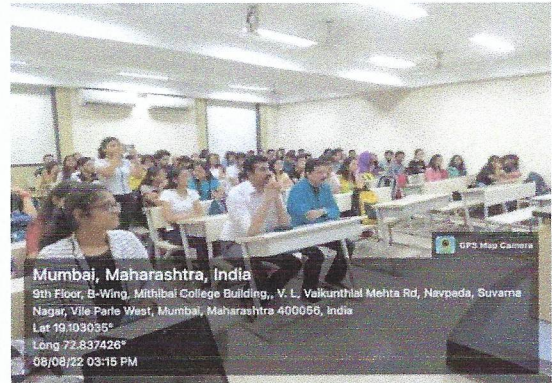


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in the market, he persevered and eventually created the mega-successful fogg perfume. He never gives up on his ability to succeed in life.

Further, The speaker showed the audience many TV commercials promoting Mr. Darshan Patel's inventions. He claimed that you can challenge multinational brands if you have a brilliant concept. Additionally, he listed the 10 traits that are crucial for success. He also explained how to obtain such significant investment from many types of investors, including angel and venture capital funding. In addition, questions from the audience were welcomed, and the speaker provided in-depth responses. At the conclusion of the meeting, Mr. Saurabh Gurav and Ms. Manasvi Asher gave Mr. Ajay Raval a token of appreciation

Glimpse of the Event:



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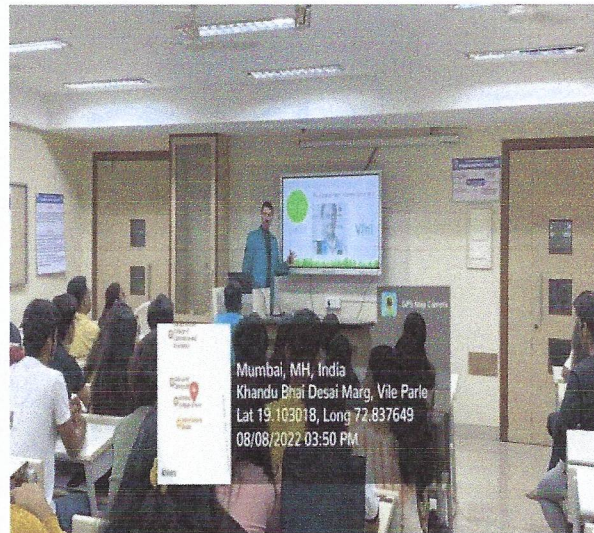
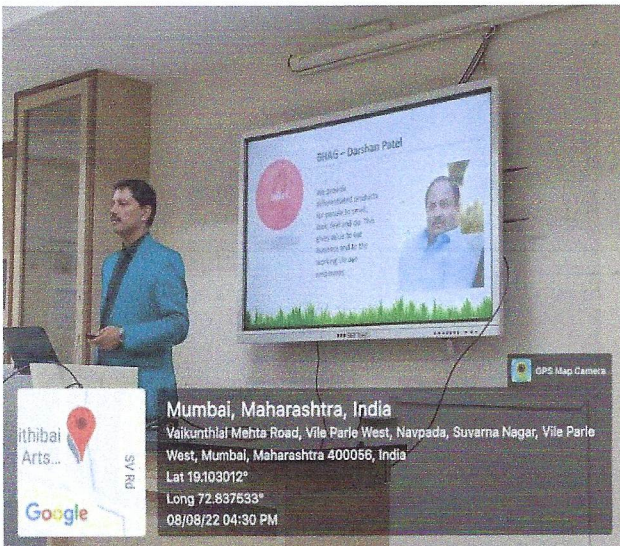
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Prepared By: Dr. Sandip Zine 
IIC President

Approved By: Dr. Munira Momin 
Principal




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Mentoring session :-
 To learn about startups
 and minimum viable
 products

MR. VIPUL BANE
 Financial coach &
 Fintech Entrepreneur

29th August, 2023
 12:00 pm to 1:00 pm
 Room No. 301

@iicbncp @iicbncp @iicbncp @iicbncp

Principal
 Dr. Munira Momin

IIC President and Convener
 Dr. Sandip Zine

IIC Student Heads

Theme: Innovation and entrepreneurship mentoring program

Session name: To learn about startups and minimum viable products



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Date: 29th August, 2023

Time: 12 pm - 1 pm

Mandatory/Elective: Mandatory

Mode of activity: Offline

Venue: Room no. 201, Dr. Bhanuben Nanavati College Of Pharmacy

Speaker Details-

Name- Mr. Vipul Bane

Contact Number- 9819313236

Website- <http://www.adyantafinancials.com/>

A Mentoring session on '**How to learn startups and minimum viable products**' was conducted on 29th August 2023 by the Institute Innovation Council of Dr. Bhanuben Nanavati College of Pharmacy. The session was hosted by Ms. Harshita Nikam, member of the IIC Committee. The session started with a speech about IIC delivered by Mr. Sandip Zine, IIC President and Convener. It was followed by welcoming and felicitating the guest speaker, Mr. Vipul Bane.

Mr. Vipul Bane is an award-winning Financial Coach, CEO and Founder of Adyanta Financial Consultancy and Director at Peernet Technologies India Pvt.Ltd, a fintech startup. He has done a BSc. Chemistry with a Master in HR (MHRDM from Welingkars Institute) and International Certifications in Financial Planning and Wealth. For over 2.5 years he has been helping individuals and families across the globe to manage their finances through Adyanta Financial Consultancy.

The event started with the speaker asking the students questions about startups and who all wished to be future entrepreneurs. He started his discussion by explaining that a startup is an innovation that is used to solve peoples' problems. He gave the example of Google and mentioned how profit and problem-solving are related to each other. Then the various startup companies in India were discussed, mainly Paytm, Ola, Pharmeasy and many more. The discussion also included the growing startup ecosystem in India and the various steps to be involved for a startup.

The session took an interesting turn when the various types of startups were discussed such as - Lifestyle startups, Small Business startups, Scalable startups, Buyable startups, Large company startups and Social startups. An example of Goonj which is a social startup supporting underprivileged children was also mentioned. Further, he spoke about ideas that can be used to build a startup. He gave a good example of a gift site idea and how a 12-year-old boy sold a mobile app for 5 lakhs. He explained how nowadays ideas can be converted to income using technologies and AI, how we should learn from courses to upscale our startup and how global scale startup requires funding.

He then proceeded to mention the 6 stages of startup and how the process is carried out. Ideation-MVP-Investment-Go to market(which also consists of the testing period)-Product



Vipul Bane
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Market Fit-Growth. He said, "A Business idea is a feed from which a unicorn is created." He then explained the importance of 'incubators' in startups. He explained how 'Incubation is a process before MVP that refines the idea and makes it business viable'. The various hubs of incubators are present in Mumbai, Hyderabad, Bangalore and Delhi-NCR.

Various success stories and their MVP success were discussed. The stories included Ola whose MVP is being a simple mobile app that has the facility of booking affordable rides. The various facilities such as tracking, driver information, job opportunities, rental facilities etc. that it provides. Even the success of Paytm was discussed, its MVP being a mobile wallet application for online payment. The use of this application has increased the GST revenue and the income tax revenue of the country.

The speaker during his discussion highlighted the following points:

1. Importance of **Problem Identification** - Eg Pharmeasy- It identified the issues of availability of medicine and its delivery.
2. The need for **simplicity, speed and continuous learning**.
3. **Aspiring startups**.
4. Emergence of **new technologies**- Eg AI(Artificial Intelligence)
5. **Growth** of Fintech, Edtech, Healthtech and Agritech- Example of Byjus in Edtech field was discussed.

The insightful session was concluded with an interesting question-answer round where the students asked various questions about the different sectors of startup and how some of them work.



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Glimpse of an event:



Prepared By: Dr. Sandip Zine
IIC President

Approved By : Dr. Munira Momin
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